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December 2015



IOT

TECHNOLOGY SPECIAL 2015

25 Most Powerful IOT Tech Providers

**PACIFIC CONTROLS
COMMITTED TO
CLIENTS BY BEING
AN END-TO-END
PROVIDER**



Dilip Rahulan
Executive Chairman

PACIFIC CONTROLS COMMITTED TO CLIENTS BY BEING AN END-TO- END PROVIDER

Taking a look at the year 2015, it is evident that a lot of focus was given to enhancing aftermarket services by OEMs and in gathering business intelligence by leveraging huge amount of machine data. Similarly, the surge in smart city initiatives is all but indicative of the significance that IoT plays in our day to day lives in the current times. It is noteworthy that a number of pilots in these areas are in progress and a lot of customers have arrived at a stage wherein they have intentions to carry out commercial rollouts. One such major player in this field is Pacific Controls.

In the current fragmented IOT landscape, not many players are capable of demonstrating the ability to render end to end solutions. Pacific Controls stands out in this aspect, thanks to their complete end to end managed services. This service package includes integrating customer assets using a wide variety of protocols, analysing data using a library of analytics, carrying out remote diagnostics, facilitating continuous commissioning (which is the process of injecting new algorithms to address problems or enhance performances) based on artificial intelligence built into the Pacific Controls platform, and providing diagnostic reports for onsite activities (in cases where the

actual problem cannot be remotely fixed, like hardware issues).

Pacific Controls boasts of a large pool of subject matter experts. These experts make use of data analysed by the in-house Galaxy 2021 platform to advise customers, on a regular basis, about improvements in their business operations. In contrast to most players in the market who just focus on data capturing, basic analytics and visualization, Pacific Controls goes much beyond that by partnering with customers on an ongoing basis, which is deemed to be an activity of very high value from the customers' point of view. To further strengthen this process, the organization maintains an ever-growing library of analytics, which is based on their in-house R&D activities and research partnerships. This helps the team enhance their actionable business intelligence capabilities, thereby improving their insight into operations over time, giving them a strong edge over the competitors.

Just like any other organization's success story, Pacific Controls also has a long list of clientele whom they've helped transform, enhance and optimize their business processes.

One such case was with a Fortune 500 company, whom Pacific Controls helped identify malfunctions within their building systems on day one of establishing connectivity. The other kinds of support given to the company came in the form of

Pacific Controls

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A handwritten signature in blue ink, appearing to read "Brian Kreiner".

Brian Kreiner
Editor-in-chief
CIOSTORY